

大會網站: e-expoauto.com.hk Website

E-expo & auto HK













## 集合電子產品及車品愛好者 聖誕黃金檔期顯商機

Catch the Golden Business Opportunity in this Tech-lover Platform in Christmas

為滿足港人對電子產品潮流及車品的追求,「數碼生活及車品博覽」將於2022年12月24至27日假香港會議展覽中心1號館再度舉行!展會以6大市場熱點為主題,向入場人士展示潮流數碼電子產品、攝影器材及音響、車品及配件、汽車改裝及美容服務及電子娛樂產品及服務,更將展示電動及潮流汽車。

在聖誕節濃厚氣氛帶動下,加上3個同期舉行的大型展覽,預期吸納過百萬人次入場!一系列線上及線下廣告推廣展會,吸納優質 入場人士消費,是推廣品牌、直接銷售及提升知名度的黃金機會!

To fulfill the pursuit of electronic product trends and auto products, e-Expo & Auto HK will be held on December 24 to 27, 2022, in Hall 1 Hong Kong Convention and Exhibition Center! Addressing the hot button topics and trends, the Organizer features 6 major market hotspots and showcase the latest digital electronic products, photographic and audio equipment, auto products and accessories, auto modification and detailing services, electronic entertainments & services, and also display trendy and electric display cars in the fairground.

We're expecting over million visitors' traffic with 3 concurrent exhibitions driven by the Christmas atmosphere. Given that a comprehensive online and offline promotion, it is believed to attract potential visitors including tech-lovers & car owners that purse high-quality products to foster golden business opportunity in the exhibition!

## 場內精彩節目 On-site Events





## 《台上消費大抽獎》

"Stage Lucky Draw" with Big Prize

透過禮物豐富的大抽獎,吸引入場人士持續於場內消費

With attractive prizes provided by organizer and sponsors, it boosts onsite sales



## 《精彩舞台節目》

"Fabulous Stage Programs"

精彩舞台節目為入場人士帶來娛樂和歡笑 聲,當中亦有大會舉辦的家居大鬥法,與 入場人士玩遊戲派獎品

Fabulous stage programs, including Household Battle Games bring joy and happiness to visitors.



## 《行哂全場有著數》

"Stamp Your Way to X' mas Delights"

持有HKD20入場券之人士到齊指定 攤位並集齊蓋印,即可獲精美禮物 一份

Visit designated booths and collect all stamps, together with the \$20 entry ticket, visitors can get a complimentary gift



## 《震撼折扣優惠》

"Mega Sale Deals"

邀請展商參與大會舉辦的《震撼折扣優惠》, 大批精選貨品以\$1,\$10,\$100,\$1,000 限量發售

To invite exhibitor to join one of the highlighted events in the show, Mega Sale Deals. Numerous products were distributed at special offers of \$1, \$10, \$100, \$1,000

## 6大參展原因 Why Exhibit?

- ・低成本、高效益, 直接接觸大量客戶 High cost-effectiveness, direct selling to onsite visitors
  - ・接收市場最新資訊 To Get Updated Industry information
    - ・擴大市場佔有率 To Increase Market Share

- ・鞏固行内地位及形象 To Strengthen Position In The Industry
  - ·直接向新客戶推介產品及服務 To Reach Potential Buyers Directly
    - ·測試新產品的市場反應,有效為品牌定位
      Test the market response for new products and
      ensure effective brand positioning



## 6大主題展區 6 Theme Zones





數碼電子產品區 e-Digital Products Zone



攝影器材及音 Photographic & AV Equipment Zon



電子娛樂及電訊科技區 e-Entertainment & Tel<u>ecommunication Z</u>one



汽車產品及配件區 Automotive Products & Accessories Zone



气車改裝美容服務區 Automotive Conversion & Beauty Services Zone



電動及汽車展示區 Electric Vehicle & Aut<u>omobile Display Z</u>one



## 歷屆參展商 Previous Exhibitors

#### 電子娛樂及電訊科技 e-Entertainment & Telecommunication

- CHINA MOBILE 中國移動
- · CAROUSELL LIMITED
- 17 MEDIA (H.K.) LIMITED 一七媒體(香港)有限公司
- 7FNOX
- HK BROADBRAND NETWORK LTD 香港寬頻
- · HKT
- HGC寬頻
- CSL LIMITED
- NOW TV & PCCW
- I-CABLE TELECOM LIMITED 有線寬頻電訊有限公司

#### 數碼、電子消費產品 e-Digital Products

- · CYBER-PRO COMPUTER LTD
- SUPPLY CONSULTANT
- · MOMAX TECHNOLOGY (HK) LTD X-ONE
- ICON DIGITAL 力維數碼 · OKUSAY LTD.
- 小米香港
- NANOFLOWX
- EVENING STAR 夜星娛樂
- 星馳通訊器材有限公司

## 相機、攝影器材及影音產品

- PRICERITE 實惠
- HISENSE 海信
- · SUNLITE COMPUTERONIC LTD 新輝電腦有限公司

Photographic Brand, Products & AV Equipment

- CAM 2 相機專家
- SKYWORTH
- · V-DIGI
- · MK & K KAMERA
- · SHINETOWN TELECOMMUNICATION LTD.

## 電動及汽車展示

#### Electric Vehicle & Automobile Display

- FIAT 飛雅特
- · KIA 起亞
- LOTUS 蓮花
- CITROEN 雪鐵龍
- TESLA 特斯拉
- VOLKSWAGEN 福士
- · DUCATI 杜卡迪
- HANG SHUN MOTOR SERVICE CO 恒迅摩托車服務中心
- YAMAHA 雅馬哈
- FAW VERTEC

#### 汽車產品及配件

#### Automotive Products & Accessories

- Well Crown (Group) Industries LTD 榮冠(集團)實業有限公司
- ADVAN TECHNOLOGY INTERNATIONAL LTD 研科國際有限公司
- HEXIGON HOLDIINGS
- FW1
- HENRY CHEMICAL CO LTD 恒和化工有限公司INTERNATIONAL MARKET ACCESS LTD
- ・OVER TARGET (HK) LTD 超澤香港有限公司
- ZUVER TUNING LTD 信唯動力有限公司
- · INNOVATION CONSULTANT (ASIA) LTD
- 盈豐拓展(亞洲)有限公司 · SKYNET TECHNOLOGY 天網科技
- THE PIT STOP 車飾品
- · WINON TELECOM LTD 宏安電訊有限公司
- WORLD STATE LTD
- VOODOO RIDE HONG KONG

#### 汽車改裝美容服務

### Automotive Conversion & Beauty Services

- 415 COBRA車工房(GIBSON/CRAFTPLUS)
- KUHL RACING
- 舞杏
- CHIDORI AUTO SHOP 千鳥汽車精品
- GP RACING TRADING CO
- · LOONG WAH MOTORS GROUP LTD 龍華汽車有限公司
- OCEAN ENGINEERING COMPANY(H1 PRO)
- TT AUTO BEAUTY LTD
- · YRD
- A-CARS WORKSHOP
- CERAMIC PRO 時耐保
- EXCEL LINKAGE LTD 越領有限公司 GOLDPOWER MOTOR SERVICE LTD
- 金力汽車服務有限公司
- PRO KIT FILM & DESIGN LTD
- PROFESSOR DIP
- PROMISE BEAUTY CAR CO LTD 諾彥美汽車有限公司

#### 其他汽車服務

#### Other Automotive Services

- · G.A.Y. TRADING LTD 知您意貿易有限公司
- MODEL CAR EXPO 名車博覽
- PRORACING SIM AND TRAINING CENTER
- TARGET INSURANCE CO LTD 泰加保險有限公司
- UBER (ASIA) LIMITED
- CAR MAT HK 汽車精品店
- •馬龍貿易(香港)有限公司

(更多參展商,不能盡錄)

# 高成效創意推廣 共贏宣傳計劃 Joint Promotion Programme

為參展商度身訂做的高效宣傳計劃,內容豐富、滲透力強! 要進一步提升展會期間的曝光率,加強產品和服務的重點宣傳,並強化品牌形象的參展商,萬勿錯過!

An efficient promotion plan with great ideas tailor-made for individual exhibitors! Don't miss out the opportunity on reinforcing your brand image.

#### 展會前之宣傳 Pre-show Advertisement

#### 入場贈券 Complimentary Tickets

主辦機構廣發過百萬張入場贈券予零售商、食肆、樓宇及大型屋苑、機構等,並廣發激請卡至新入伙樓宇。



Organizer widely distributes over 1 million of complimentary tickets to retail stores, restaurants, housing estates, organizations, and sends invitation Postcard to new occupation buildings.

#### 展會期間之宣傳 On-show Advertisement

#### 福袋廣告 Tote Bag Advertisement

大會於展覽期間在售票處向入場人士派 發福袋,參展商可藉刊登福袋廣告,令 入場人士第一時間接觸到品牌,增加品 牌曝光率並加強品牌形象,大收宣傳之 效及開拓商機。



Tote bags will be distributed to visitors during the exhibition period at the Ticketing Counter. Exhibitors are welcome to make advertisements on tote bags to increase brand exposures by having the visitors getting in touch with the brand just at the door.

#### 入場券 Admission Ticket

顧客於售票處購買印有參展商廣告的 門票,讓資訊直接傳遞至目標客群。



Through buying the admission tickets at Ticketing Counter, exhibitors' message can pass to target customers directly.

#### 舞台節目 Stage Programme

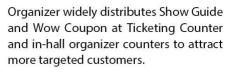
參展商可預訂舞台表演時段,以作推介 新產品或服務等宣傳之用。

Exhibitors may promote their new products or services through stage sessions.



#### 展會場刊 / 消費萬利券 Show Guide Advertisement / Wow Coupon

主辦機構將於售票處及場內派發展會場刊,提供不同節目內容及優惠予入場人士,參展商可透過廣告及優惠券,吸引目標客戶。





#### 全天候網上宣傳 Online Promotion





透過主辦機構的大會網站、Facebook專頁、YouTube、Instagram、微信及微博宣傳參展商資訊。

Expo info and Exhibitor promotional information will be showcased on our online platforms, such as website, Facebook page, YouTube, Instagram, WeChat and Weibo.

## 其他宣傳計劃 Other Promotion Programme

#### 多元化廣告形式 Diversified Advertising

- ・展會入口燈箱廣告 ・會場背幕廣告 ・場內旗幟廣告
- Entrance light-box ads Backdrop ads Banner ads

#### 現場節目 On-site Gimmicks

- 贊助產品 (供抽獎、台上特色活動或作展會入場禮品之用)
- 舉行新產品發佈會
- 進行產品或服務示範
- 行晒全場有著數
- Product sponsorship (for lucky draw, gimmicks on stage and door gifts)
- Product launch
- Demonstration for products/services
- · Stamp Your Way to X' mas Delights

## 密集式宣傳攻勢 強大宣傳網絡 Intensive Promotional Strategies Mass Promotion Platform

#### 港鐵廣告 MTR Advertisements













於各大主要車站放置燈箱廣告、全線電梯廣告、牆身燈箱廣告(尖沙咀站/沙田站),以提升宣傳效果。

Advertisements at major MTR stations, ranging from light boxes, escalator crown, poster-on-wall (Tsim Sha Tsui station / Shatin station), to increase the effectiveness of promotion.

#### 大型戶外廣告及電子屏幕廣告 Outdoor Billboard and Digital Panel





於人流眾多的地點如瓊華中心及始創中心等加設電子屏 幕廣告

Displaying outdoor Billboard and Digital Panel at crowded places such as King Wah Centre and Pioneer Centre etc.

#### 電視及主流報章、網上廣告宣傳片 TV and Major Newspaper Advertisement, Promotional Video







於TVB、頭條日報等電視及主流報章投放廣告,並邀請網絡紅人拍攝宣傳影片,並上載至各大社交平台,包括YouTube、Facebook及Instagram等。

Widely advertised on TV and Major Newspaper such as TVB, Headline Daily. Shooting and producing promotional video with famous KOL, and uploaded to various social media platforms, including YouTube, Facebook and Instagram.

#### 其他宣傳渠道 Other Promotion Channels









於超過100個零售點、會所、商場等派發過百萬張入場贈券,包括麥當勞、加德士油站、醫院管理局、允記集團、新鴻基旗 下物業及商場、基滙資本全線商場、華潤集團、太興集團、煤氣公司、世紀21、馬拉松等

The Organizer partner with promotion channels including McDonald's, Calex HK, Hong Kong Hospital Authority, Wan Kee Group, Sun Hung Kai's properties and shopping malls, Gaw Capital's shopping malls, China Resources Group, Tai Hing Group, Hong Kong Town Gas, Century 21, Marathon, etc., to distribute million of complimentary tickets at over 100 spots!

## 參展商評語 Exhibitors' Comments



#### 中國移動

「今次展覽人流十分多,尤其聖誕節連假,不少人帶同一家大小前來參觀,場面熱鬧。 另外,大會的網上及戶外宣傳均有不錯成效,而場內宣傳如消費萬利券等,更有效吸引 入場人士消費,對品牌推廣相當有幫助」

China Mobile

"The exhibition has a great traffic this year, especially during the Christmas holidays, many visitors came with their family. In addition, the online and on-site promotion have achieved good results. For example, the Wow Coupon successfully attracted visitors to spend and was helpful for brand awareness.



#### 榮冠(集團)實業有限公司

「展覽人流很多,加上客人消費能力佳,所以生意很不錯,當中最熱賣的有汽車美容 產品、汽車入油添加劑等。公司平時以傳統廣告、社交媒體宣傳為主,今次參展就可以 直接接觸顧客,有助拓展客源」

Well Crown (Group) Industries LTD

"The visitors' traffic was great and they had a strong spending power. Our best-selling products were car beauty products, car oil additives, etc. Our company usually focuses on traditional advertising and social media promotion. Through this exhibition, we could connect with our customers directly and expand our customer sources."

## 傳媒廣泛報導 Media Coverage (excerpted partly)





冬日美食節金展開鑼 市民购入堤搶壁信停車





各大傳媒、網上媒體及網紅廣泛報導 Media, Online Platform & KOL Coverage

頭條日報、有線電視、星島日報、經濟日報、東方日報、明報、文匯報、 商業電台、新假期、U Lifestyle、Unwire、Yahoo 新聞、香港高登論壇、 Baby-Kingdom、香港討論區、Cosmopolitan、Try.Eat! 等

Headline Daily, i-Cable, Sing Tao, HKET, On.cc, Ming Pao, Wen Wei Po, Commercial Radio, Weekend Weekly, U Lifestyle, Unwire, , Yahoo News, HK Golden, Baby-Kingdom, HK Discuss, Cosmopolitan, Try, Eat!, etc.

#### 參展方式

標準攤位:3米x3米(9平方米)

參展費用:每平方米港幣2,820元/美金364元

施: 圍板、地氈、公司名牌、2支燈、1張桌子、

2張椅子、清潔服務及基本保安

空地攤位:最少18平方米

參展費用:每平方米港幣2,568元/美金331元

施:清潔服務及基本保安

#### **Participation Format**

Standard Booth: 3m x 3m (9 square meters)

Participation fee: HK\$2,820/US\$364 per square meter

Facilities Partitions, carpeting, fascia with company name, 2 spotlights, 1 information desk, 2 chairs, cleaning service, basic security service

Raw Space : At least 18 square meters

Participation fee: HK\$2,568/US\$331 per square meter

**Facilities** : Cleaning service and basic security service

#### 付款方法及訂位細則

參展商於簽訂參展表格時須付50%之金額,劃線支票抬頭請寫「香港亞 洲展覽(集團)有限公司」。餘款須於展覽會3個月前付清,逾期者作棄 權論,而主辦機構則可將其攤位出售,至於已繳之款項將不獲退還。

#### **Payment**

A deposit of 50 % of the total amount must be paid upon confirmation. A crossed cheque should be made payable to "Hongkong-Asia Exhibition (Holdings) Ltd." with the balance should be payable 3 months prior to the exhibition. Failure to pay on time will mean withdrawal from the exhibition. It is at the organizer's sole discretion to re-sell the booth. The entire paid deposit will then be forfeited.

香港亞洲展覽(集團)有限公司 Hongkong-Asia Exhibition (Holdings) Ltd. 主辦機構. Organizer

香港灣仔駱克道33號萬通保險大廈25樓2501室 Unit 2501, 25th Floor, YF Life Tower, 33 Lockhart Road, Wanchai, Hong Kong